

## FRANKLIN C. COOK

### RELEVANT WORK HISTORY

**Pacific Northwest Foundation:** Founding President 1988-1994; CEO February, 1994-Present; \$3.5 million asset family foundation; report to Board of Directors. Assistant Director of Research, 1996-Present. Projects, all of which are ongoing but with varying start dates, include:

- Assisting the Director of Research with her projects
- Non-profit resources
- Self-evaluation processes for non-profit boards of directors
- Effective giving methods for individual contributors to non-profit ventures
- Web site design and content

**Oregon Health Sciences University,** Clinical Engineering Department, (under contract with First Page, Inc.) Member of three person Administrative Team, April 1996-September 1998; shared responsibility for maintaining roughly 16,000 equipment data base, purchasing, shipping/receiving, and general management support; report to Department Chairman.

**Iron Mountain:** Special Projects/Team Leader March 1994-October 1994; world's largest records storage/management company, closely held, reported to Central Region V. P./Director of Operations.

**South Coast Foundation:** Grants Administrator 1988-1991; \$2.5 million asset family foundation, reported to Board of Directors.

**Natural Heritage Foundation:** Grants Administrator 1988-1991, \$2.5 million asset private foundation; reported to Board of Directors.

**Cook Brothers Educational Fund:** Founding President 1973-1984, Grants Administrator 1984-1991; \$8 million family foundation, reported to Board of Directors.

**TR-3 Industries:** President 1981-1983; Executive Vice President 1979-1980, \$3 million annual revenue, NASDAQ manufacturer; reported to Board of Directors/President.

**Cook Brothers Equipment Company:** Special Assistant to the Chairman of the Board 1971-1976; \$100 million annual revenue, closely held manufacturer.

**United States Senate:** Washington, D. C. aide to Senator Mark O. Hatfield 1969-1973; reported to the Senator.

## BOARD AFFILIATIONS

**Pacific Northwest Foundation:** initiated the creation of a now independent grants library/nonprofit management/volunteer training center in Southern Oregon and undertook an in-house, multiyear \$400,000 aquaculture research project focusing on low tech, small investment alternative farming methods in Northern Illinois; Portland, OR, 1987-1990.

**South Coast Foundation:** providing funds and consulting for mid-management training for institution building in South Africa for the past four years; Berkeley, CA, 1988-Present.

**Northwest Heritage Foundation:** operating foundation that purchases and manages property for environmental preservation/enhancement on the West Coast; Big Bear Lake, CA, 1988-Present.

**Cook Brothers Educational Fund:** made grants to a variety of organizations and founded the three foundations above; Los Angeles, CA, 1973-1991.

**Pacific Nonprofit Network:** Founding President 1987-1990; has received funding from over 30 corporations and foundations, as well as over 150 nonprofit agency member organizations. Provides technical assistance for nonprofit pursuits in Oregon and Northern California on a budget approximating \$200,000; Medford, OR, 1987-1990.

**Crisis Intervention Services:** President 1986-1988; human services agency that provides a 24 hour hot line, temporary shelter for abused women and their children, rape crisis counseling, and family counseling for at risk parents and their children on a \$400,000 annual budget; Medford, OR; 1985-1988.

**TR-3 Industries:** As Executive Vice President assisted in taking the company out of Chapter 11, raised \$1.25 million private placement (when interest rates were 18%). Left in 1980. Brought back in 1981 to reorganize this automotive aftermarket chemical manufacturer; Orange, CA, 1979-1980 and 1981-1982.

**Claremont University Center:** Executive, Nominating and Development Committees member; served on the committee that had direct responsibility for the Claremont Graduate School as well as the Presidential Search Committee. Chaired the Task Force on Management and Policy which initiated the creation of the new department and a successful \$50 million capital campaign; Claremont, CA, 1977-1984.

**Pacific Oaks College:** Investment and Development committees' member of this private graduate school for teaching elementary school teachers; Pasadena, CA, 1981-1984.

**Blaisdell Institute the Advanced Study of World Cultures and Religions:** President; oversaw the negotiation to bring the Dalai Lama to the West Coast for the first time and assisted in the negotiation of the Institute's absorption into the Claremont Graduate School; Claremont, CA, 1981-1983.

**Cook Brothers Partnership:** advised the general partner on long-term estate planning, assisted in overseeing the roughly \$100 million market value involving 22 corporations and in resolving an 11 year probate of one of the deceased partners; Los Angeles, CA, 1972-1981. The companies included the next three listed below as well as a controlling interest in First Surety Savings and Loan, Burbank, CA, and ownership of Kelley Blue Book.

**Community Bank:** Executive Committee member and owner representing over one-third of the outstanding shares; at the time the largest closely held, independent, commercial bank in the United States with a book value approximating \$30 million and \$750 million in assets. Successfully negotiated the sale of the shares owned and represented; Los Angeles, CA, 1973-1981.

**First Financial Corporation of the West:** Represented the interests of the roughly 12% of the shares owned and represented of this NASDAQ company that owned Stonewood Shopping Center and an apartment complex. Successfully negotiated the sale of the interest owned and represented; Lakewood, CA, 1974-1981.

**Cook Brothers Equipment Company:** Executive Committee member and owner representing roughly 40% of the outstanding shares. At the time, the privately held company was the world's largest manufacturer of tilt concrete mixers, and also produced trailers, concrete pumps, and large dryers for commercial use. Successfully negotiated the sale of the interest owned and represented; Industry, CA, 1972-1981.

**American Near East Refugee Aid:** A Washington, D. C.-based organization whose mission was to provide humanitarian aid to Palestinian refugees in the West Bank and Occupied Territories, 1975.

**Institute for Neighborhood Studies:** Founding President of this Washington, D.C.- based research organization whose mission was to provide economic and policy analysis of and advocacy for neighborhoods, 1971-1974.

## **CIVIC INVOLVEMENT**

**County Capital Improvements and Financing:** Task Force Chairman of the former and Vice Chairman of the latter. Analysis of and recommendations to the Jackson County, Oregon Commissioners on prospective projects totaling \$23 million, 1989-1991.

**Regional Planning:** member of the Initiating Committee and the subsequent multi-county Civic Index Committee that assembled to attempt to establish a process for long range planning for Jackson and Josephine Counties in Southern Oregon, 1990-1991.

## **EDUCATION**

B.A. Occidental College, Los Angeles, CA, 1967

### **Additional Training: Real Estate Investing**

Northwest Real Estate Investors Association: Member, January 2007 to present  
Real Estate Investing Advanced training (WIA): Workshop, February 2-4, 2007  
Keys to Creative Real Estate Financing (WIA): Class, January 10-February 14, 2007  
Wholesale Buying Advanced Training (WIA): Workshop, January 22-28, 2007  
Real Estate Investing (WIA): Personal Coach, November 23-December 29, 2006  
Asset Protection (WIA): Class, December 19, 2006  
Credit Success (WIA): Class, December 4, 2006  
Asset Protection & Tax Relief Advanced Training (WIA): Workshop, October 12-14, 2006  
Foreclosure (WIA): Workshop, September 29-October 1, 2006  
Foreclosure (WIA): Workshop, September 8, 2006